Date of Issuance: 30 April 2025

# HONG LEONG ASSET MANAGEMENT BHD

# HONG LEONG INCOME FUND

# **RESPONSIBILITY STATEMENT**

This Product Highlights Sheet has been reviewed and approved by the directors of Hong Leong Asset Management Bhd and they have collectively and individually accept full responsibility for the accuracy of the information. Having made all reasonable inquiries, they confirm to the best of their knowledge and belief, that there are no false or misleading statements or omission of other facts which would make any statement in the Product Highlights Sheet false or misleading.

# STATEMENTS OF DISCLAIMER

The Securities Commission Malaysia has authorised the issuance of the Hong Leong Income Fund and a copy of this Product Highlights Sheet has been lodged with the Securities Commission Malaysia.

The authorisation of the Hong Leong Income Fund and lodgement of this Product Highlights Sheet, should not be taken to indicate that the Securities Commission of Malaysia recommends the Hong Leong Income Fund or assumes responsibility for the correctness of any statement made or opinion or report expressed in this Product Highlights Sheet.

The Securities Commission Malaysia is not liable for any non-disclosure on the part of Hong Leong Asset Management Bhd who is responsible for the Hong Leong Income Fund, and takes no responsibility for the contents of this Product Highlights Sheet. The Securities Commission Malaysia makes no representation on the accuracy or completeness of this Product Highlights Sheet, and expressly disclaims any liability whatsoever arising from, or in reliance upon, the whole or any part of its contents.

This Product Highlights Sheet only highlights the key features and risks of the Hong Leong Income Fund. Investors are advised to request, read and understand the disclosure documents before deciding to invest.

# **PRODUCT HIGHLIGHTS SHEET**

# HONG LEONG INCOME FUND

**BRIEF INFORMATION ON THE FUND** 

#### 1. What is this fund about?

Hong Leong Income Fund ("HLIF" or the "Fund") is a fixed income fund managed by Hong Leong Asset Management Bhd (the "Manager") that aims to provide investors with a low risk investment portfolio offering a regular stream of income<sup>1</sup>.

## FUND SUITABILITY

#### 2. Who is this fund suitable for?

HLIF is suitable for Investors who:

- are generally conservative and risk averse;
- prefer a short to medium-term investment horizon; and
- desire a regular stream of income<sup>1</sup>.

The Fund has a Product Risk Rating of 'Low Risk'.

## **KEY FUND FEATURES**

# 3. What am I investing in?

Category of fund	Fixed Income.
Type of fund	Income.
Investment objective	The Fund aims to provide investors with a low risk investment portfolio offering a regular stream of income <sup>1.</sup>
Asset allocation (% of the Fund's net asset value ("NAV"))	<ul> <li>Securities issued or guaranteed by the Government of Malaysia: Minimum of 50%</li> <li>Money market instruments and deposits: Maximum of 50%</li> </ul>
Performance benchmark	Malayan Banking Berhad 12 Months fixed deposit rate.
Investment process and strategy	The Fund seeks to achieve its investment objective by investing a minimum of 50% of its NAV in securities issued or guaranteed by the Government of Malaysia and a maximum of 50% of its NAV in money market instruments and deposits.
	The bond asset class will inherently experience mark-to-market volatility whenever there is a change in interest rates. To minimise mark-to-market volatility, the Fund intends to maintain a low portfolio duration by focusing short to medium tenured securities (i.e. maturities of up to 10 years) issued or guaranteed by the Government of Malaysia. The Fund will also invest up to 50% of the Fund's NAV in money market instruments and deposits to further reduce mark-to-market volatility. To provide a regular income, the Fund will invest in a portfolio of bonds, money market instruments and deposits for accrual income. In the event a security guaranteed by the Government of Malaysia loses its guarantee, the Manager shall take steps to replace said security within six (6) months.
	The Manager will adopt a prudent selection process and rigorous credit assessment to ensure that the Fund will only place deposits or money market instruments with credit-worthy financial institutions in Malaysia.
	The Fund's investment with any financial institutions must have a credit rating of at least "A3" or "P2" as rated by RAM Rating Services Berhad ("RAM"), or its equivalent ratings by another registered rating agency, at the point of investment. In the event of a downgrade in the rating of a financial institution below the minimum requirement with which the Fund has investments with, the Manager shall withdraw the invested deposits and/or sell the money market instruments within a reasonable time frame.
	The Manager may also take a temporary defensive position that may be inconsistent with the Fund's investment strategy in response to adverse economic, political or any market conditions. In such circumstances, the Fund may hold up to 100% of its NAV in money market instruments and deposits as a defensive strategy.

Note: <sup>1</sup> Income may be distributed in the form of cash and/or additional units.

Distribution policy	The Fund intends to provide unit holders with regular income. As such, income distribution will be on a monthly basis, subject to availability of income and the amount of income available for distribution may fluctuate from time to time. The Manager's current intention is to declare distributions out of the income and/or capit of the Fund after deducting fees and expenses incurred by the Fund. Income distribution may be declared out of capital* if the Fund does not have sufficient net realised gains or realised income from the current financial year. The rationale for providing for payment distribution out of capital* is to allow for the ability to provide a stable and consistent leve distribution to unit holders. Distribution out of capital* carries the risk of eroding the capitat the Fund and as a result the value of future returns may be diminished. *Capital refers to unrealised income or unrealised gain. Class A: 28 March 2019 Class D: 31 December 2021	
Classes under the Fund		
Launch date	28 March 2019.	

#### 4. Who am I investing with?

Manager	Hong Leong Asset Management Bhd [199401033034 (318717-M)].
Trustee	CIMB Commerce Trustee Berhad [199401027349 (313031-A)].

#### 5. What are the possible outcomes of my investment?

There are many possible outcomes associated with an investment in the Fund. Unit holders can potentially make profit either (i) when the Fund declares and pays out distributions; or (ii) when the unit holders sell their investments in the Fund when the market value of the Fund's portfolio and its NAV per unit increase. However, this also means that the market value of the Fund's portfolio and its NAV per unit holders may lose part of their capital. Unit holders should take note that the value of an investment in the Fund and its distribution payable (if any) may go down as well as up and are not guaranteed. Unit holders should also take note that investment in the Fund involves some degree of risk and that the value of their investment is at risk depending on the underlying investments of the Fund.

#### **KEY RISKS**

# 6. What are the key risks associated with this fund?

# General risks

Market risk	Market risk refers to the potential losses that may arise from adverse changes in the market prices of the investments of the Fund. Prices of securities that the Fund has invested in may fluctuate in response to market developments (such as adverse changes in government regulations and policies, economic developments, investor sentiment, inflation, interest rates and exchange rates), which would then affect the Fund's NAV per unit.
Non-compliance risk	This is the risk where the Manager does not comply with the provisions as set out in the deed; or the laws/guidelines that govern the Fund; or its internal procedures and policies. The non-compliance could be due to several factors such as a result of human errors and oversight system failures or fraudulent acts by the Manager. Any non-compliance may adversely affect the Fund's NAV per unit, especially in situations where the Manager is forced to sell the investments of the Fund at unfavorable prices to resolve the non-compliance. The Manager has imposed stringent internal compliance controls to mitigate this risk.
Fund management risk	The performance of the Fund is dependent on the experience, knowledge, expertise and investment strategies adopted by the personnel of the Manager. Lack of experience, knowledge and expertise, as well as poor execution of the investment strategy or general management of the Fund may jeopardise the unit holders' capital and returns. In view of this, proper training and stringent selection of personnel to manage the Fund is crucial towards mitigating this risk.
Loan financing risk	The risk occurs when investors take a loan to finance their investment. The inherent risk of investing with borrowed money includes investors being unable to service the loan payments. In the event units are used as collateral, an investor may be required to top-up the investors existing instalment if the prices of units fall below a certain level due to market conditions. Failing which, the units may be sold at a lower NAV per unit as compared to the NAV per unit at the point of purchase towards settling the loan.
	Please see unit trust loan financing risk disclosure statement in the account opening form (individual) section
Inflation/purchasing power risk	This refers to the likelihood that a unit holder's investments are not growing at a rate equal or greater than the inflation rate, thus resulting in the unit holder's decreasing purchasing power.

Liquidity risk	Liquidity risk comprises two broad risk types; Market Liquidity Risk and Funding Liquidity Risk. Market Liquidity Risk is defined as the ease with which a security can be sold at or near its fair value depending on the trading volume of that security in the market. If the Fund holds a large portfolio of securities that are less liquid, the securities may have to be sold at unfavourable prices and/or withdraw deposits placed with financial institutions prior to maturity which would expose the Fund to a higher degree of market liquidity risk. As such any premature withdrawal of deposits where interest income may be forfeited or forced sale of the Fund's investment to meet any shortfall will have adverse impact on the Fund's NAV per unit and subsequently the value of unit holders' investments in the Fund. Funding Liquidity Risk is defined as the risk that the Fund will not be able to meet efficiently both the expected and unexpected current and future cash outflow. The risk primarily involves the Fund's inability to meet redemption requests without major distortion to the portfolio allocation. To mitigate this risk, the Manager will employ prudent liquidity management such as cash flow and redemption request supplemented by a temporary defensive strategy should adverse conditions prevail. The Manager will apply Liquidity Risk Management tools inclusive of liquidity Stress Test to assess the Fund's viability to meet expected and unexpected redemptions. Under adverse scenarios. Additionally, the Manager will employ liquidity risk scoring. The liquidity risk scoring is part of the calculation of the risk profile of the Fund. It measures the liquidity profile of the investments and is able to trigger the Manager on the investments that have a worsened liquidity profile of the investment such as cash flow and redemption requests supplemented by a temporary defensive strategy should adverse conditions prevail. The Manager will employ liquidity risk scoring. The liquidity risk scoring is part of the calculation of the ri
Suspension of repurchase request risk	Having considered the best interest of unit holders, the repurchase requests by the unit holders may be subject to suspension due to exceptional circumstances, where the market value or fair value of a material portion of the Fund's assets cannot be determined. In such case, unit holders will not be able to redeem their units and will be compelled to remain invested in the Fund for a longer period of time than original timeline. Hence, their investments will continue to be subject to the risk inherent to the Fund.

# Specific risks

Credit/default risk	Credit risk relates to the creditworthiness of the issuer of the fixed income securities and the issuer's ability to make timely payments of interest and/or principal. If the issuer fails to meet its fixed income securities payment obligation in a timely manner, it will lead to a loss in principal and/or interest and result in a default on the payment of principal and/or interest accrued and cause a decline in the value of the defaulted fixed income security and subsequently affect the Fund's NAV per unit. The Fund's credit/default risk can be mitigated through a rigorous and disciplined credit research and analysis to ascertain the creditworthiness of the issuer of fixed income securities prior to the investments. In addition, the Manager may also mitigate this risk by diversifying its investments in fixed income securities across many issuers. The Manager reserves the right to deal with rating downgrade of an investment in the best interest of the unit holders including to dispose the invested fixed income securities within a reasonable time frame if the downgrade is below the stipulated minimum rating.
Interest rate risk	This risk refers to the effect of interest rate changes on the market value of the Fund's investments in fixed income securities. In the event of rising interest rates, prices/valuation of fixed income securities tends to move inversely. Meanwhile, fixed income securities with longer maturities and lower coupon rates are more sensitive to interest rate changes. This risk can be mitigated via the management of the duration structure of the fixed income securities portfolio by diversifying the investments in fixed income securities across different maturities (e.g. one year, three years and five years) and investing in short-term (i.e. less than three years) fixed income securities.
Single issuer risk	The Fund may invest a greater portion of its assets in a single issuer, and as such, the Fund is susceptible to any adverse developments affecting the single issuer held in its portfolio. Any changes in the financial condition of the single issuer may cause fluctuations in the Fund's NAV. The Manager seeks to mitigate this risk by conducting fundamental research prior to its investments, where the Manager will conduct thorough analysis of the issuer's financial statements by assessing its potential earnings growth, cash flow sustainability, debt manageability as well as historical financial performance.
Counterparty risk	The Fund's placements of deposits and/or investments in money market instruments with financial institutions are subject to the risk of the counterparty. Counterparty risk also refers to the possibility that the counterparty being unable to make timely payments of interest and/or principal payment on the maturity date. This may then lead to a default in the payment and/or interest and ultimately, affect the NAV per unit of the Fund. To mitigate this risk, the Manager will ascertain the creditworthiness of the financial institutions/counterparties of the money market instruments, deposits and negotiable instruments of deposit through a rigorous and disciplined credit research and analysis prior to its investments.
Reinvestment risk	This risk is more prevalent during times of declining interest rates when the Fund has received its principal and interest earned from a maturing deposit and/or money market instruments. As a result, the Fund has to reinvest the above proceeds in a new deposits or money market instruments offering a lower return than the previous deposits or money market instruments.

# INVESTORS SHOULD TAKE NOTE THAT THE ABOVE LIST OF RISKS MAY NOT BE EXHAUSTIVE AND IF NECESSARY, THEY SHOULD CONSULT THEIR ADVISER(S) FOR A BETTER UNDERSTANDING OF THE RISKS.

#### **FEES & CHARGES**

#### 7. What are the fees and charges involved?

#### There are fees and charges involved and investors are advised to consider them before investing in the Fund.

The following table describes the charges that you may **directly** incur when you buy or redeem units:

	Class A Class D			
Sales charge <sup>1</sup>	There is NO sales charge imposed by the Manager.			
Redemption charge <sup>1</sup>	There is NO redemption charge imposed by the Manager			
Switching fee <sup>1</sup>	There is no switching fee imposed on switching of units.			
Transfer fee <sup>1</sup>	A transfer fee may be imposed on investors who trans names to other persons. However, the Manager has waiv	fer (either fully or partially) the units registered in their ed the transfer fee for this Fund.		

The following table describes the fees that you may **indirectly** incur when you invest in the Fund:

	Class A	Class D		
Annual management fee <sup>1</sup>	Up to 1.00% of the NAV of the class per annum, calculated and accrued on daily basis.	Up to 0.25% of the NAV of the class per annum, calculated and accrued on daily basis.		
Annual trustee fee <sup>1</sup>	Up to 0.01% per annum of the Fund's NAV subject to a minimum of RM12,000 per annum and capped at RM500,000 per annum, calculated and accrued on a daily basis.			
Other Fund expenses	There are other expenses involved in the administration of the Fund. The other fund expenses are custodian fee (for funds with foreign investments) (if any), brokerage fee (if any), the Auditor's fees and other relevant professional fees such as validation and regulatory reporting on common reporting standard ("CRS"), foreign account tax compliance act ("FATCA"), distribution of statements of investment, semi-annual and annual reports, tax vouchers, distribution warrants and other notices to unit holders as well as expenses that are directly related and necessary to the business of the Fund as set out in the deed. The fund expenses shall be paid out of the Fund.			

#### VALUATIONS AND EXITING FROM INVESTMENT

#### 8. How often are valuations available?

The NAV per unit of the Fund is determined on each Business  $Day^2$ . The daily NAV per unit of the Fund can be obtained from the Manager's website at www.hlam.com.my or our branch offices. Alternatively, you may contact the Customer Experience personnel at  $03 - 2081\ 8600\ ext\ 18603/18604$  for the NAV per unit.

#### 9. How can I exit from this investment and what are the risks and costs involved?

#### Cooling-off right

The cooling-off right allows investors an opportunity to reverse an investment decision, which could have been unduly influenced by certain external elements or factors.

The Cooling-Off Period for the Fund is six (6) Business Days<sup>2</sup> commencing from the date the Manager receives the application for purchase of units.

A cooling-off right is only given to an individual investor who is investing in any of the Manager's funds for the first time. However, the following persons and/or institutions are not entitled to the cooling-off right (as stipulated under the Guidelines):-

- (a) A staff of the Manager; and
- (b) A person registered with a body approved by the SC to deal in unit trusts.

Cooling-off rights is not applicable for investments through the EPF Members Investment Scheme.

The refund for every unit held by the investor pursuant to the exercise of a cooling-off right shall be the sum of:

- (a) If the original price of a unit is higher than the price of a unit at the point of exercise of the cooling-off right ("market price"), the market price at the point of cooling-off; or
- (b) If the market price is higher than the original price, the original price at the point of cooling-off; and
- (c) The sales charge per unit originally imposed on the day the units were purchased.

Notes:

<sup>&</sup>lt;sup>1</sup>All fees and charges and/or sum payable to the Manager/Trustee are subject to any applicable taxes and/or duties and at such rate as may be imposed by the government from time to time. The Manager/Trustee (where applicable) shall have the right to charge and recover from the Fund any applicable taxes and/or duties now or hereafter imposed by law or required to be paid in connection with the products or services provided by the Manager/Trustee (where applicable).

<sup>&</sup>lt;sup>2</sup>'Business Day' refers to a day (other than Saturday, Sunday or public holidays) on which the Manager is open for business and Bursa Malaysia is open for trading.

Payment will be made to the investor within seven (7) Business Days of receiving such notification. For investments made through cheque, the payment for the cooling-off will only be made to the investor after the cheque has been cleared.

#### Redemption of Units

	Class A	Class D
Minimum redemption of units	1,000 units	50,000 units
Minimum balance of units (for partial redemption)	1,000 units	1,000,000 units
<ul> <li>If the units of the investment in</li> </ul>	n the investor's fall below the above minimum account b	alance, the Manager will automatically effect a

- If the units of the investment in the investor's fall below the above minimum account balance, the Manager will automatically effect a full redemption and inform the unit holder thereafter.
- No redemption charge is imposed upon redemption of units.
- No restriction on the frequency for redemption.
- Cut-off time for any redemption requests is at 4.00 p.m. on any Business Day<sup>1</sup>.
- Payment will be made to you within seven (7) Business Days from the date the redemption request is received by the Manager.

### Transfer of Units

• Transfer of units is allowed for this Fund either fully or partially. The minimum transfer of units is 1,000 units.

#### Switching of Units

• Switching of units is allowed for this Fund. The minimum amount of units switch to other fund(s) is 1,000 units.

## FUND PERFORMANCE

### 10. Information on Fund Performance

#### (a) Average total return for the following periods ended 28 February 2025

1-year	3-year	5-year	Since launch <sup>#</sup>
3.30	3.06	2.63	2.94
2.60	2.75	2.50	2.65
	3.30	3.30 3.06	3.30         3.06         2.63

<sup>#</sup>The figure shown is for the period since launch of the Fund (28 March 2019).

	1-year	3-year	Since launch <sup>#</sup>
HLIF Class D (%)	3.56	3.33	3.27
Malayan Banking Berhad 12 Months Fixed Deposit Rate (%)	2.60	2.75	2.71

\*The figure shown is for the period since launch of the class under the Fund (31 December 2021).

#### (b) Annual total return for the financial years ended 28/29 February

	2025	2024	2023	2022	2021	<b>2020</b> <sup>#</sup>
HLIF Class A (%)	3.30	3.38	2.24	0.84	2.78	3.79
Malayan Banking Berhad 12 Months Fixed Deposit Rate (%)	2.60	3.06	2.41	1.85	2.03	2.87

<sup>#</sup>The figure shown is for the period since launch of the Fund (28 March 2019)

	2025	2024	2023	2022 <sup>#</sup>	
HLIF Class D (%)	3.56	3.63	2.49	0.33	
Malayan Banking Berhad 12 Months Fixed Deposit Rate (%)	2.60	3.06	2.41	0.30	
The firms shown is far the period into the build of the function $f(x)$ and					

<sup>#</sup>The figure shown is for the period since launch of the Fund (31 December 2021).

Source: Lipper for Investment Management.

Past performance is not necessarily indicative of future performance and unit prices and investment returns may go down, as well as up.

1-Year fund performance review

HLIF Class A posted a return of 3.30% for the financial year ended 28 February 2025 while its benchmark the Malayan Banking Berhad 12 Months Fixed Deposit Rate has registered a return of 2.60%.

#### 1-Year fund performance review

HLIF Class D posted a return of 3.56% for the financial year ended 28 February 2025 while its benchmark the Malayan Banking Berhad 12 Months Fixed Deposit Rate has registered a return of 2.60%.

#### (c) Basis of calculation

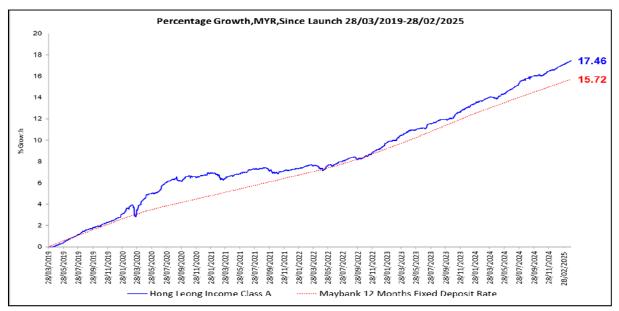
Percentage Growth, NAV Per Unit-to-NAV Per Unit basis with gross income (if any) from HLIF reinvested and in MYR terms.

Note:

<sup>&</sup>lt;sup>1</sup> 'Business Day' refers to a day (other than Saturday, Sunday or public holidays) on which the Manager is open for business and Bursa Malaysia is open for trading.

#### (d) Performance in Chart

HLIF Class A

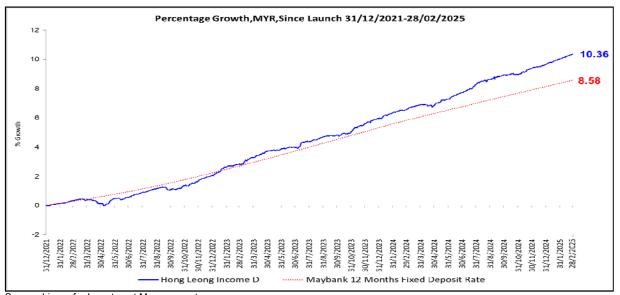


#### Source: Lipper for Investment Management.

Past performance is not necessarily indicative of future performance and unit prices and investment returns may go down, as well as up.

Since launch, HLIF Class A has posted a return of 17.46% while its benchmark the Malayan Banking Berhad 12 Months Fixed Deposit Rate has registered a return of 15.72%.





Source: Lipper for Investment Management. Past performance is not necessarily indicative of future performance and unit prices and investment returns may go down, as well as up.

Since launch, HLIF Class D has posted a return of 10.36% while its benchmark the Malayan Banking Berhad 12 Months Fixed Deposit Rate has registered a return of 8.58%.

#### (e) Portfolio turnover ratio (PTR)

	Financial year ended 28 February			
	2025	2024	2023	
PTR of the Fund (times)	0.34	0.21	0.21	

The Fund recorded a higher PTR of 0.34 times during the financial year ended 2025 from 0.21 times during the financial year ended 2024 on account of lower average net asset value of the Fund.

#### (f) Distribution

Financial year	Additional units	Cash distribution
2023	-	Gross/Net 4.8570 sen/unit
2024	-	Gross/Net 5.9610 sen/unit
2025	-	Gross/Net 5.4010 sen/unit

\* The figure shown is for the period since launch of the Fund (28 March 2019)

#### INVESTORS SHOULD NOT MAKE PAYMENT IN CASH TO A UNIT TRUST CONSULTANT OR ISSUE A CHEQUE IN THE NAME OF A UNIT TRUST CONSULTANT

# PAST PERFORMANCE OF THE FUND IS NOT AN INDICATION OF ITS FUTURE PERFORMANCE

# **CONTACT INFORMATION**

#### 11. Who should I contact for further information or to lodge a complaint?

- 1. For internal dispute resolution, you may contact: Hong Leong Asset Management Bhd Level 18. Block B. Plaza Zurich No. 12, Jalan Gelenggang Bukit Damansara 50490 Kuala Lumpur : 03-2081 8600 Tel Fax : 03-2081 8500 Website : www.hlam.com.my Fmail : inquiry@hlam.hongleong.com.my
- 2. If you are dissatisfied with the outcome of the internal dispute resolution process, please refer your dispute to the Financial Markets Ombudsman Service (FMOS):
  - (a) via phone to
    - : 03-2227 2811
    - : 03-2272 1577
    - : enquiry@ofs.org.my
      - : Financial Markets Ombudsman Service (FMOS) Level 14, Main Block Menara Takaful Malaysia No. 4, Jalan Sultan Sulaiman
        - 50000 Kuala Lumpur
- You can also direct your complaint to the Securities Commission Malaysia (SC) even if you have initiated a dispute resolution 3 process with FMOS. To make a complaint, please contact the SC's Consumer & Investor Office: (a) via phone to the Aduan Hotline at
  - (b) via fax to

(b) via fax to

(c) via e-mail to (d) via letter to

- (c) via e-mail to
- (d) via online complaint form available at
- (e) via letter to

: 03-6204 8999 : 03-6204 8991

: 03-7890 4242

- : aduan@seccom.com.my

: complaints @fimm.com.my

: www.sc.com.my : Consumer & Investor Office Securities Commission Malaysia 3 Persiaran Bukit Kiara Bukit Kiara 50490 Kuala Lumpur

Federation of Investment Managers Malaysia (FIMM)'s Complaints Bureau: 4

- (a) via phone to
- (b) via e-mail to
- (c) via online complaint form available at
- (d) via letter to

: www.fimm.com.my : Legal & Regulatory Affairs Federation of Investment Managers Malaysia 19-06-01, 6th Floor Wisma Capital A No. 19, Lorong Dungun Damansara Heights 50490 Kuala Lumpur